Sponsorship Opportunities for CBUFFALO

GARDEN WALK BUFFALO | EAST SIDE GARDEN WALK | OPEN GARDENS IN JULY THE BUFFALO STYLE GARDEN ART SALE | LUNENFELD BEAUTIFICATION GRANTS URBAN FARM DAY | CONSERVATION DAY |

### **DEADLINE:**

Deadline to be included in the Open Gardens Guide: February 15, 2024.

To be included on Garden Walk Buffalo and East Side Garden Walk maps: May 15, 2024.

BUSINESS NAME	CONTACT	WEB ADDRESS	
ADDRESS	CITY	STATE	ZIP
PHONE	EMAIL		

### 2024 SPONSORSHIP LEVELS (GW = Garden Walk Buffalo, ESGW = East Side Garden Walk)

	GARDEN WALK BUFFALO MAPS	EAST SIDE GARDEN WALK MAPS	HQ TABLE	HQ SIGNAGE	WEBSITE	OPEN GARDENS GUIDE AD	ADD OPEN GARDENS GUIDE COUPON
□ \$10,500+ Season Sponsor (Exclusive to one sponsor) Estimated 245,200 impressions	Logo	Logo	GW & ESGW	GW & ESGW HQs	Logo/link	Full Page Back Cover	□ <b>+50</b>
\$7,500+ Presenting Sponsor Estimated 245,200 impressions	Logo	Logo	GW & ESGW	GW & ESGW HQs	Logo/link	Full Page Inside Front Cover	□ +50
□ \$5,000+ Signature Sponsor Estimated 225,200 impressions	Logo	Logo	GW & ESGW	GW & ESGW HQs	Logo/link	Full Page Inside Back Cover	□ +50
\$3,000+ Main Sponsor Estimated 215,200 impressions	Logo	Logo	GW & ESGW	GW & ESGW HQs	Logo/link	Full Page	□ +50
\$2,000+ Major Sponsor Estimated 155,200 impressions	Logo	Logo	-	GW & ESGW HQs	Logo/link	Half Page	□ +50
\$1,000+ Supporter Estimated 125,200 impressions	Logo	Logo	-	GW & ESGW HQs	Logo/link	Quarter Page	□ +50
\$500+ Contributor Estimated 100,200 impressions	Logo	Logo	-	GW & ESGW	Logo/link	Eighth Page	□ +50
\$250+ ESGW Booster Estimated 10,000 impressions	-	List	-	GW & ESGW	Logo/link	-	-

### **PAYMENT**

□ <b>MAKE PAYMENTS ONLINE</b> at GardensBuffaloNiagara.com/become-a-sponsor
☐ Please invoice my business.
□ Check enclosed.

Mail this form to: Gardens Buffalo Niagara, 371 Delaware Avenue, Buffalo, New York 14202

Please send (.eps or .ai) logo artwork to: **Marketing@GardensBuffaloNiagara.com.** If your organization is a past sponsor, we have your logo and ad on file, but would need a (new) ad if size or content changes. We'll also need coupon artwork if you add that feature. Ad and coupon sizes on separate sheet.



### Artwork and Advertising Specifications

### **Logo Artwork**

Please send (.eps or .ai) logo artwork to: **Marketing@GardensBuffaloNiagara.com.** If your organization is a past sponsor, we have your logo and ad on file, but would need a (new) ad if size or content changes. We'll also need coupon artwork if you add that feature.

## Open Gardens Guide Print Coupon \$150 (\$50 with sponsorship)

Coupon artwork to be provided in PDF format, emailed to Marketing@GardensBuffaloNiagara.com.

Coupon 4.5" w x 1.875" h, color

Deadline February 15, 2024



### **Open Gardens Guide Ad**

Ad artwork to be provided in PDF format. If you are a previous sponsor, and are re-running the same ad, it is not necessary to resend. We have your ad on file. Email to Marketing@GardensBuffaloNiagara.com.

Full Page

Deadline February 15, 2024



Tours of Open Gardens Guide booklet advertising specs 5.5"x 8.5" 80-page booklets



Season Sponsor Back Cover Presenting Sponsor Inside Front Cover Signature Sponsor Inside Back Cover Main Sponsor

FOR ALL: FULL PAGE BLEED AD Color, 5.75"w x 8.75"h with live area of 4.5"w x 7.5"h (Trim 5.5" x 8.5")

1/2 Page

Major Sponsor Level

4.5" w x 3.625"h Color



### Supporting Sponsor Level

2.125" w x 3.625"h Color



### Contributing Sponsor Level

2.125" w x 1.75"h Color



# Why Support Garden Walk Buffalo Economic impact\*

Of the 23% of visitors from more than 50 miles from Buffalo:



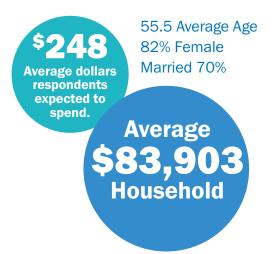
46% Stay at local hotels

48% Visit other sites/ events

2.9 Average number of days of lodging

2.9 Average number of days of lodging

### **Garden Walk Attendees**



### **Showing Buffalo Niagara at its best.**

Visitors to
Garden Walk Buffalo

96%
had an extremely favorable overall impression of Buffalo†

Average rating of

4.6
with 5 being excellent

\*2011 Ruth Diamond Market Research, Inc. intercept study commissioned by Visit Buffalo Niagara. \*\* Based on 2,864 zip codes collected by Garden Walk Buffalo, the Visit Buffalo Niagara and interpreted by Dr. Richard Benfield, Professor of Geography and graduate students at Central Connecticut State University, 2010. 12011 Ruth Diamond Market Research, Inc. intercept study commissioned by Visit Buffalo Niagara.

### Why Support the East Side Garden Walk

Since 2018, the Walk encourages visitors and neighbors to walk, drive, or bike Buffalo's East Side, learning about the resiliance of this community. Visitors meet its gracious gardeners, experience its historic neighborhoods and wide-ranging architecture.

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Featured gardens are an eclectic mix of private homes,
community gardens and urban farms with participating
gardeners ranging from school children helping in outdoor
classrooms gardens to senior citizens, and everyone

gardeners ranging from school children helping in outdoor classrooms gardens to senior citizens, and everyone between. The Walk encourages community revitalization and the beautification of the East Side one neighbor at a time. Equally important are the conversations among gardeners and visitors that bridge notions of differences.

# Why Support Gardens Buffalo Niagara?

Since 2005, more than \$150,000 in grants and donations have been given to Lunenfeld Beautification Grant recipients: block clubs, community groups, and nonprofits throughout Buffalo.

\$150,000 in beautification grants awarded to block clubs and community groups

 In 2019, two garden-inspired murals were created in partnership with the Elmwood Village Association and The Albright-Knox Art Gallery's Public Art Initiative.

### **Partners**

Visit Buffalo Niagara, Buffalo & Erie
County Botanical Gardens, Buffalo
Olmsted Parks Conservancy,
Explore Buffalo, Elmwood Village
Association, The Green Fund,
PLANT WNY, Master Gardeners of
the Cornell Cooperative Extension,
The Tool Library, Grassroots Gardens
of WNY, The Foundry, WNY arts groups,
The Michigan Street African American Heritage
Corridor Commission, as well as East Side
organizations including None Like You/We Care and
the Box Avenue Block Club, among others, with
related missions in gardening, education, and
public art.

# Gardens

Where your company will appear...

### **Garden Walk Buffalo Map**

Only sponsors have the ability to distribute Garden Walk Buffalo maps ahead of the Walk, if they're able.

8,000, 12-pages, newsprint and online versions. It is a reliable trafficbuilder for retail locations. Maps will be available to distribute to a sponsoring organization's employees if desired.

(Estimated 36,000 impressions)







### **Mailed Newsletter**

3,500 Donation Solicitation Newsletters (7,000 impressions)









### **Event Flyers**

4,000 Flyers (Estimated 10,000 impressions)



### Gardens Buffalo Niagara Website

(100,000 impressions)



### **eNewsletters**

(10,000 contacts each eNewsletter)



### **Tours of Open Gardens Guide**

2,500 5.5"x 8.5" 96-page, color booklets (Estimated 8,000 impressions)



Full color ads from full page to business card size, depending on sponsorship level. Only for sponsors committing before February 15, 2024.

Add a print coupon for \$50!

## Garden Walk Buffalo & East Side Garden Walk Headquarters Signage

(Estimated 20,000 impressions)

Logo Signage at all Garden Walk Buffalo headquarters, and booth/ table space, depending on sponsorship level.



#### **Social Media**

GBN Facebook 10.800+ followers



### GWB Facebook 10,000+ followers



### Open Gardens Facebook 1.400+ followers



## East Side Garden Walk Facebook 1,400+ followers



### GBN Instagram 2,700+ followers

